

Growth in the Crisis 2nd Top Event in Frankfurt

After the great success of the Munich Top Event in June, we are looking forward to the next round in Frankfurt with the following exciting speakers:

- The Voice of the Alumnus: Stefan Middendorf, Board Member of TNT Post AG, Henley Alumnus 1996
- The Voice of the School: Professor Roger Palmer, Head of School; Professor of Marketing and Management
- The Voice of the Boardroom: Dr Heinrich Kerstien, European CoHead Debt Advisory and Restructuring of Rothschild GmbH

A panel discussion will facilitate a lively debate between our invited experts and you.

This time we will meet on 14 November in the exclusive 4-Star location of the Marriott Frankfurt Hotel.

You can find the draft programme on www.ha-g.de/Veranstaltungen.

Henley Alumni Partnerships

As announced in one of our previous emails, Henley Alumni Germany has started a Partnership Programme that will serve as an extra source of income for our community. The first partner we could win, is buecher.de, Germany's leading online store for books and many other media. Please order all your books and media via www.ha-g.de to help tap on additional sources of income. It's just one click for you and potentially big bucks to re-invest into even better community activities.



The second partner we could convince to join is PURE Training, one of Frankfurt's most recently opened gyms with an intriguing new concept of personal



www.puretraining.de

We are growing!

Our activities and our mission are becoming more popular amongst German alumni. We are growing constantly. From March until August, we were able to welcome **15 new members!** From 162 to 177. That is a growth rate of almost **10% in just 6 months!** Many thanks to all of you! Let's keep up the good work!

Sponsors welcome

At our Top Events we are offering the possibility of sponsoring to interested entrepreneurs and companies. Please consider this opportunity of presenting you and your company in an exclusive setting to attract top talent or generate new business with partners from your alumni network. Please read our extensive Sponsoring Appeal on www.ha-g.de.

Headhunter at Frankfurt Event

As in the past, we will invite an executive search consultant to attend our Frankfurt Event. Don't miss out on the opportunity of promoting yourself face to face!

New Champions driving our Journey

The Journey to a world class network is on a roll! The following alumni volunteered to be champions for individual strategic initiatives:

- Christoph Dewey: Henley speeches in Germany; Entrepreneur Coaching
- Ines Kaps-Mladenoff: New member attraction
- Jürgen Spitzer: Headhunter relations

body development. Henley Alumni receive **20 % off** when they register. Our community participates with a commission.

Just say "Henley" when you register!

- Gabriele Stegmiller: Alumni statistics

Please feel free to contact our new champions when you need their help. Thanks to all of them. You make the network live!

Thorsten Jekel: New coordinator HH Stammtisch

We are pleased to announce that Thorsten



Jekel, Henley Alumnus 1999, has taken over responsibility for the Hamburg Stammtisch. We would like to thank Christina Möller for

her great work as coordinator in the past.

New dates for autumn *Stammtische* in HH and other places soon on www.ha-g.de

More info on Thorsten on his home page on www.ha-g.de

Henley Alumnus Ricardo Moya on Lean Management

On 22 October, we will have our second Executive Roundtable Discussion at the Hotel Bayerischer Hof in Munich.

Lean Management was one of the major management fads in the early 1990's. It led Toyota on its way to become the world's most profitable and biggest car manufacturer for a while.

Can these approaches and methods be applied to other industries (namely services) and beyond the confines of production. Ricardo Moya, Senior Expert Operatins at McKinsey & Co and Henley Alumnus, will lead us through this challenging topic.

Details on www.ha-g.de

Copyright:

Henley Alumni Association in Germany e. V.

Contact: Ursula Rau

Email: info@ha-g.de